

Target Market Determination

Product	Product – VISA Debit Card
Issuer	The Capricornian Ltd ABN/ACN 54 087 650 940 Australian Financial Service Licence / Australian Credit Licence 246780
Date of TMD	05 th October 2021
Target Market	<p>Description of target market</p> <p>Retail clients who:</p> <ul style="list-style-type: none"> • Lives in Central Queensland (SA4); • Have an account to which the card can be linked; • Are seeking a non-cash payment facility to make purchases and pay bills from their linked account; • Are seeking the ability to withdraw cash; • Are aged 12 years or older; • Is currently or wishes to become a shareholding member of The Capricornian Ltd. <p>Description of product, including key attributes</p> <p>This is a Visa debit card and the key features of this product are:</p> <ul style="list-style-type: none"> • Only able to access funds from the linked account • Cash withdrawals by ATM • Point of sale payments using the card • Card not present payments including, online, over the phone or mail • Daily transaction limits of: <ul style="list-style-type: none"> ○ ATM/EFTPOS within Australia - \$1,000 combined limit ○ VISA Debit Card when credit option chosen – Balance of Account ○ payWave - \$100 transaction account limit & \$1,000 daily transaction account limit • Visa Debit Card Quarterly Fee - \$6.00 • Visa Debit Card Replacement Fee - \$25.00 • Visa Debit Transaction (when Credit option selected) – Free

	<ul style="list-style-type: none"> • payWave Transaction – Free • Apple pay - Free • The Capricornian Ltd ATM Withdrawals, Balances & Declined Transactions – Free • EFTPOS including declined transactions - \$0.70 • Visa Debit Cash Advance (when Credit option selected) - \$0.70 <p>Additional Visa Debit Card related fees of a more specific nature are outlined within The Capricornian Ltd's Schedule of Fees and Charges contained within the Conditions of Use available on the website.</p>
Distribution Conditions	<p>Distribution conditions</p> <p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> • Branches • Call Centres • Online <p>Distribution conditions for this product include:</p> <ul style="list-style-type: none"> • Ensuring that retail clients meet the eligibility requirements for the product • Ensuring that distribution through Branches and Call Centres is by appropriately trained staff <p>There are no other distributors for this product.</p>
Review Triggers	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> • A significant dealing of the product to consumers outside the target market occurs; • A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate; or • A material change to the product or the terms and conditions of the product occurs, which would cause the TMD to no longer be appropriate; <p>The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.</p>

Review Periods	<p><i>First review date:</i> 30 April 2022</p> <p><i>Periodic reviews:</i> After initial review, subsequent reviews are annually.</p>															
Distribution Reporting Requirements	<p>The Capricornian Ltd's does not allow Visa Debit Cards attached to our Banking Products to be distributed by Third Parties. The Capricornian Ltd as the distributor of this product will ensure that the following information is regularly monitored, reviewed and reported in relation to distribution conduct for this product:</p> <table border="1" data-bbox="443 544 1437 1335"> <thead> <tr> <th data-bbox="443 544 810 600">Type of information</th> <th data-bbox="810 544 1123 600">Description</th> <th data-bbox="1123 544 1437 600">Reporting period</th> </tr> </thead> <tbody> <tr> <td data-bbox="443 600 810 987">Significant dealing(s)</td> <td data-bbox="810 600 1123 987">Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD)</td> <td data-bbox="1123 600 1437 987">As soon as practicable, and in any case within 10 business days after becoming aware</td> </tr> <tr> <td data-bbox="443 987 810 1095">Complaints</td> <td data-bbox="810 987 1123 1095">Number of complaints</td> <td data-bbox="1123 987 1437 1095">Every 3 months</td> </tr> <tr> <td data-bbox="443 1095 810 1216">Sales outside the target market</td> <td data-bbox="810 1095 1123 1216">Number of sales \$ value of sales</td> <td data-bbox="1123 1095 1437 1216">Every 3 months</td> </tr> <tr> <td data-bbox="443 1216 810 1335">Sales inside the target market</td> <td data-bbox="810 1216 1123 1335">Number of sales \$ value of sales</td> <td data-bbox="1123 1216 1437 1335">Every 3 months</td> </tr> </tbody> </table>	Type of information	Description	Reporting period	Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware	Complaints	Number of complaints	Every 3 months	Sales outside the target market	Number of sales \$ value of sales	Every 3 months	Sales inside the target market	Number of sales \$ value of sales	Every 3 months
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