

## Target Market Determination

<b>Product</b>	<b>Bank Account – Bonus Saver Account</b>
<b>Issuer</b>	The Capricornian Ltd trading as The Capricornian Bank ABN/ACN 54 087 650 940 Australian Financial Service Licence / Australian Credit Licence 246780
<b>Date of TMD</b>	26 May 2026
<b>Target Market</b>	<p><b>Description of Target Market</b></p> <p>Retail clients who:</p> <ul style="list-style-type: none"> <li>• Reside in Australia;</li> <li>• Need the ability to withdraw funds at call if needed even if that means that a lower interest rate and fee will apply;</li> <li>• Are able and intend to make regular deposits; and</li> <li>• Is currently or wishes to become a shareholding member of The Capricornian Ltd.</li> </ul> <p><b>Description of product, including attributes</b></p> <p>This is a Bonus Saver Account, and the features of this product are:</p> <ul style="list-style-type: none"> <li>• No minimum deposit to open the account</li> <li>• Variable Interest Rate</li> <li>• Internet Banking</li> <li>• Mobile Banking</li> <li>• Banking App</li> <li>• Branch (staff assisted fees apply)</li> <li>• NPP/Osko</li> <li>• BPay</li> <li>• Direct Credits</li> <li>• Maximum of 10 accounts per membership</li> </ul> <p><b>Key Attributes required to earn Bonus Interest</b></p> <ul style="list-style-type: none"> <li>• Minimum \$100 deposit per month</li> <li>• No withdrawals/debits during the month</li> <li>• Bonus interest only pays out up to \$250,000 of the balance</li> <li>• Account remains open for the entire duration of the month</li> </ul>

	<p><b>Classes of consumers for whom the product is clearly unsuitable</b></p> <p>This product is not suitable for Members and future Members who:</p> <ul style="list-style-type: none"> <li>• Are without capacity (without appropriate representation)</li> <li>• Individuals needing a card bearing, transactional banking account to conveniently manage their funds and facilitate payments; <ul style="list-style-type: none"> <li>◦ Including Direct Debits</li> </ul> </li> <li>• Do not wish to become a shareholding member of The Capricornian Ltd.</li> <li>• Are looking to earn high interest without adhering to the bonus interest criteria</li> <li>• Are looking to earn interest and withdraw funds frequently from the account</li> <li>• Are looking to open more than 10 of these types of accounts</li> <li>• Are intending to earn bonus interest over \$250,000 in each of their accounts</li> </ul>
<p><b>Distribution Conditions</b></p>	<p><b>Distribution conditions</b></p> <p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> <li>• Branches</li> <li>• Call Centre</li> </ul> <p><b>Distribution conditions for this product include:</b></p> <ul style="list-style-type: none"> <li>• Ensuring that retail clients meet the eligibility requirements for the product</li> <li>• Ensuring that distribution through branches, and call centres is by appropriately trained staff</li> </ul> <p>There are no other distributors for this product.</p>
<p><b>Review Triggers</b></p>	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> <li>• A significant dealing of the product to consumers outside the target market occurs;</li> <li>• A significant number of complaints is received from members in relation to their use of the product that reasonably suggests that the TMD is no longer appropriate;</li> <li>• A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate; or</li> </ul> <p>The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.</p>
<p><b>Review Periods</b></p>	<p><b>First review date:</b> Within twelve (12) months of the effective date.</p> <p><b>Periodic reviews:</b> After initial review, subsequent reviews are on an annual basis.</p>

**Distribution Reporting Requirements**

The Capricornian Banks Bonus Saver Account is not distributed by Third Parties. The Capricornian Ltd as the issuer and distributor of this product will ensure that the following information is regularly monitored, reviewed and reported in relation to distribution conduct for this product:

Type of information	Description	Reporting period
Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware
Complaints	Number of complaints	Every 3 months
Sales outside the target market	Number of sales	Every 3 months
Sales inside the target market	Number of sales	Every 3 months

Date	Version	Nature/Purpose of Review/Amendment	Reviewer
26/03/2026	V1.0	New Product, New TMD	Product & CDR Officer
26/05/2026	V1.1	Final Review	Product & CDR Officer