

Target Market Determination

Product	<p>Housing Loan - Premium Choice Investment Fixed Rate Loan</p> <ul style="list-style-type: none"> • 1 year ≤ 80% LVR • 2 years ≤ 80% LVR • 3 years ≤ 80% LVR • 1 year > 80% LVR • 2 years > 80% LVR • 3 years > 80% LVR
Issuer	<p>The Capricornian Ltd trading as The Capricornian Bank ABN/ACN 54 087 650 940 Australian Financial Service Licence / Australian Credit Licence 246780</p>
Date of TMD	19 February 2026
Target Market	<p>Description of target market</p> <p>Retail clients who:</p> <ul style="list-style-type: none"> • Are an Australian resident and whose potential security property is domiciled in Australia; • Are aged 18 years or more and meet the credit assessment criteria for the product; • Are seeking a loan to: <ul style="list-style-type: none"> ○ purchase a new investment home; ○ purchase land with the plans of building a new investment property; ○ wanting to complete major renovations to investment property; or ○ refinance an existing investment loan; • Are willing and able to offer a first registered mortgage over real property (or other acceptable security) as security for the loan; • Are seeking a fixed loan priced according to relevant LVR: <ul style="list-style-type: none"> ○ differing interest rate for loans <ul style="list-style-type: none"> ▪ 1 year ≤ 80% LVR ▪ 2 years ≤ 80% LVR ▪ 3 years ≤ 80% LVR ▪ 1 year > 80% LVR ▪ 2 years > 80% LVR ▪ 3 years > 80% LVR; • Need the certainty of a fixed interest rate and fixed repayment for a period of the loan term;

- Are not looking at paying out their loan or making large reductions within a short period of time; and
- Is currently or wishes to become a shareholding member of The Capricornian Bank.

Interest only loans

Retail clients who additionally:

- Need an interest only period for taxation purposes
- Need an interest only period to efficiently manage investment portfolio
- Need an interest only period whilst selling other property

Principal & Interest reducing loans

Retail clients who additionally:

- Need to make regular repayments of interest and principal over the term of the loan.

Description of product, including key attributes

This is a Premium Choice Investment Fixed Rate Loan secured over real property.

The key attributes are:

- Loan amounts over \$50,000 and up to 95% of the property value including Lenders Mortgage Insurance. (Lenders Mortgage Insurance applicable over 80% LVR)
- Fixed interest rate/certainty on interest rates
- Loan terms of up to 30 years
- Principal and interest repayments
- Available for interest only repayments to approved applicants a margin on 0.50% applies (1% on all construction loans)
- Repayment frequency can be weekly, fortnightly or monthly
- 100% offset account available
- No monthly loan fees (establishment fee applicable)
- Must provide a registered first mortgage over real property or other acceptable security
- Internet Banking access
- Banking App access
- Direct Credits, Periodical Payments, Payroll Allocations or Online Deposits
- Additional repayments up to \$9,999.99 without penalty in any 12 month period
- Fixed interest rate terms of 1, 2 and 3 years

Classes of consumers for whom the product is clearly unsuitable

This product is not suitable for retail clients who:

- Are without capacity (without appropriate representation) to be bound by contract
- Are unable or unwilling to offer appropriate security;
- Need to purchase a property over eight (8) hectares
- Borrowers who require a loan less than \$50,000;
- Would like to purchase/or own the property as owner occupiers;
- Would like to access advance funds by way of redraw;
- Would like to pay their loan off quickly or within a short period;
- Would like to pay progressive payments for a construction of an Investment Property;
- Would like to make bulk or increased regularly payments;
- Would like an interest rate that moves with market changes;
- Are under the age of 18 years;
- Do not meet the credit assessment criteria for the product; or
- Do not wish to become a shareholding member of The Capricornian Bank.

Distribution Conditions

Distribution conditions

This product is distributed by the issuer through the following channels:

- Branches
- Mobile Lenders
- Call Centre
- Online
- The Capricornian Broker Network relationships

Distribution conditions for this product include:

- Ensuring that clients meet the eligibility conditions for the product

Ensuring that distribution through Branches, Mobile Lenders, Call Centre, Online and Brokers is by appropriately authorised and trained staff. There are no other distributors for this product.

<p>Review Triggers</p>	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> • A significant dealing of the product to consumers outside the target market occurs; • A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate; or • A material change to the product or the terms and conditions of the product occurs, which would cause the TMD to no longer be appropriate. <p>The <i>Product Governance Framework</i> includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.</p>									
<p>Review Periods</p>	<p>First review date: 30 June 2025</p> <p>Periodic reviews: After initial review, subsequent reviews are on an annual basis.</p>									
<p>Distribution Information Reporting Requirements</p>	<p>Distribution of the Premium Choice Investment Fixed Rate Loan can be provided through all channels which include, in branch, online, by phone or through our broker network relationships and will be undertaken by accredited lending staff. Marketing of the Premium Choice Investment Fixed Rate Loan may include website and other media channels such as online, radio, TV, print and paper articles.</p> <p>The Capricornian Bank as the issuer and distributor of this product will ensure that the following information is regularly monitored, reviewed and reported in relation to distribution conduct for this product:</p> <table border="1" data-bbox="443 1357 1437 1975"> <thead> <tr> <th data-bbox="443 1357 807 1473">Type of information</th> <th data-bbox="807 1357 1123 1473">Description</th> <th data-bbox="1123 1357 1437 1473">Reporting period</th> </tr> </thead> <tbody> <tr> <td data-bbox="443 1473 807 1861">Significant dealing(s)</td> <td data-bbox="807 1473 1123 1861">Date or date range of the significant dealing(s) and description of the significant dealing (e.g., why it is not consistent with the TMD)</td> <td data-bbox="1123 1473 1437 1861">As soon as practicable, and in any case within 10 business days after becoming aware</td> </tr> <tr> <td data-bbox="443 1861 807 1975">Complaints</td> <td data-bbox="807 1861 1123 1975">Number of complaints</td> <td data-bbox="1123 1861 1437 1975">Every 3 months</td> </tr> </tbody> </table>	Type of information	Description	Reporting period	Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (e.g., why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware	Complaints	Number of complaints	Every 3 months
Type of information	Description	Reporting period								
Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (e.g., why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware								
Complaints	Number of complaints	Every 3 months								

	Sales outside the target market	Number of sales	Every 3 months
		\$ value of sales	
	Sales inside the target market	Number of sales	Every 3 months
		\$ value of sales	

Date	Version	Nature/Purpose of Review/Amendment	Reviewer
10/01/2025	V1.01	Review	Senior Manager Credit Risk & Compliance
01/07/2025	V1.02	Annual Review	Product & CDR Officer
19/02/2026	V1.03	Alterations to Interest Only Margins	Product & CDR Officer