

## Target Market Determination

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| <b>Product</b>       | <b>Product – VISA Debit Card</b>   |
| <b>Issuer</b>        | <p>The Capricornian Ltd trading as The Capricornian Bank</p> <p>ABN/ACN 54 087 650 940</p> <p>Australian Financial Service Licence / Australian Credit Licence 246780</p>  |
| <b>Date of TMD</b>   | 25 November 2025   |
| <b>Target Market</b> | <p><b>Description of target market</b></p> <p>Retail clients who:</p> <ul style="list-style-type: none"> <li>• Reside in Australia;</li> <li>• Have an account to which the card can be linked;</li> <li>• Are seeking a non-cash payment facility to make purchases and pay bills from their linked account;</li> <li>• Are seeking the ability to withdraw cash;</li> <li>• Are aged 12 years or older;</li> <li>• Is currently or wishes to become a shareholding member of The Capricornian Ltd.</li> </ul> <p><b>Description of product, including key attributes</b></p> <p>This is a Visa debit card and the key features of this product are:</p> <ul style="list-style-type: none"> <li>• Only able to access funds from the linked account</li> <li>• Cash withdrawals by ATM</li> <li>• Point of sale payments using the card</li> <li>• Card not present payments including, online, over the phone or mail</li> <li>• Daily transaction limits of: <ul style="list-style-type: none"> <li>◦ ATM/EFTPOS within Australia - \$1,000 combined limit</li> <li>◦ VISA Debit Card when credit option chosen – Balance of Account</li> <li>◦ payWave – \$200 transaction account limit &amp; \$1,000 daily transaction account limit</li> </ul> </li> <li>• Visa Debit Card Quarterly Fee - \$6.00</li> <li>• Visa Debit Card Replacement Fee - \$25.00</li> <li>• Visa Debit Transaction (when Credit option selected) – Free</li> <li>• payWave Transaction (EFTPOS Channel) – \$0.70</li> <li>• payWave Transaction (Credit Channel) – Free</li> <li>• Apple Pay – Free</li> <li>• Google Pay – Free</li> </ul> |

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|                                | <ul style="list-style-type: none"> <li>• The Capricornian Ltd ATM Withdrawals, Balances &amp; Declined Transactions – Free</li> <li>• EFTPOS including declined transactions - \$0.70</li> </ul> <p>Additional Visa Debit Card related fees of a more specific nature are outlined within The Capricornian Ltd's Schedule of Fees and Charges contained within the Conditions of Use available on the website.</p> <p><b>Classes of consumers for whom the product is clearly unsuitable</b></p> <p>This product is not suitable for Members and future Members who:</p> <ul style="list-style-type: none"> <li>• Are below 12 years of age</li> <li>• Do not hold an account with The Capricornian and are not a signatory on an account that allows cards</li> <li>• Are seeking a card on an account that does not allow Visa access</li> </ul> |
| <b>Distribution Conditions</b> | <p><b>Distribution conditions</b></p> <p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> <li>• Branches</li> <li>• Call Centres</li> </ul> <p><b>Distribution conditions for this product include:</b></p> <ul style="list-style-type: none"> <li>• Ensuring that retail clients meet the eligibility requirements for the product</li> <li>• Ensuring that distribution through Branches and Call Centres is by appropriately trained staff</li> </ul> <p>There are no other distributors for this product.</p>  |
| <b>Review Triggers</b>         | <p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> <li>• A significant dealing of the product to consumers outside the target market occurs;</li> <li>• A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate; or</li> <li>• A material change to the product or the terms and conditions of the product occurs, which would cause the TMD to no longer be appropriate;</li> </ul> <p>The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.</p>     |

| Review Periods                      | <p><b>First Review Date:</b> 3 January 2023</p> <p><b>Periodic reviews:</b> Periodic Reviews carried out every 2 years after the first review date as decided by its given risk rating</p>  |  |             |                  |                        |   |  |            |                      |                |                                 |                                      |                |                                |                                      |                |
|-------------------------------------|---|--|-------------|------------------|------------------------|---|--|------------|----------------------|----------------|---------------------------------|--------------------------------------|----------------|--------------------------------|--------------------------------------|----------------|
| Distribution Reporting Requirements | <p>The Capricornian Ltd's does not allow Visa Debit Cards attached to our Banking Products to be distributed by Third Parties. The Capricornian Ltd as the distributor of this product will ensure that the following information is regularly monitored, reviewed and reported in relation to distribution conduct for this product:</p> <table><tr><th>Type of information</th><th>Description</th><th>Reporting period</th></tr><tr><td>Significant dealing(s)</td><td>Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD)</td><td>As soon as practicable, and in any case within 10 business days after becoming aware</td></tr><tr><td>Complaints</td><td>Number of complaints</td><td>Every 3 months</td></tr><tr><td>Sales outside the target market</td><td>Number of sales<br/>\$ value of sales</td><td>Every 3 months</td></tr><tr><td>Sales inside the target market</td><td>Number of sales<br/>\$ value of sales</td><td>Every 3 months</td></tr></table> | Type of information  | Description | Reporting period | Significant dealing(s) | Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD) | As soon as practicable, and in any case within 10 business days after becoming aware | Complaints | Number of complaints | Every 3 months | Sales outside the target market | Number of sales<br>\$ value of sales | Every 3 months | Sales inside the target market | Number of sales<br>\$ value of sales | Every 3 months |
| Type of information                 | Description   | Reporting period   |             |                  |                        |   |  |            |                      |                |                                 |                                      |                |                                |                                      |                |
| Significant dealing(s)              | Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD)   | As soon as practicable, and in any case within 10 business days after becoming aware |             |                  |                        |   |  |            |                      |                |                                 |                                      |                |                                |                                      |                |
| Complaints                          | Number of complaints  | Every 3 months   |             |                  |                        |   |  |            |                      |                |                                 |                                      |                |                                |                                      |                |
| Sales outside the target market     | Number of sales<br>\$ value of sales  | Every 3 months   |             |                  |                        |   |  |            |                      |                |                                 |                                      |                |                                |                                      |                |
| Sales inside the target market      | Number of sales<br>\$ value of sales  | Every 3 months   |             |                  |                        |   |  |            |                      |                |                                 |                                      |                |                                |                                      |                |

| Date       | Version | Nature/Purpose of Review/Amendment | Reviewer                 |
|------------|---------|------------------------------------|--------------------------|
| 25/11/2025 | V1.01   | Bi-Annual Review                   | Product & CDR<br>Officer |
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