

Target Market Determination

Bank Account - Club Account			
The Capricornian Ltd			
ABN/ACN 54 087 650 940			
Australian Financial Service Licence / Australian Credit Licence 246780			
30 June 2025			
Description of Target Market			
Not-for-profit Clubs and Associations who:			
Are based in Australia;			
 Need a transactional banking account to conveniently manage their funds and facilitate payments; 			
 Need a low or no fee account even if that means fewer features; and 			
 Is currently or wishes to become a shareholding member of The Capricornian Ltd. 			
Description of product, including key attributes			
This is a Club Account and the key features of this product are:			
No minimum deposit			
 Interest calculated daily, paid monthly 			
Internet Banking			
Banking App			
Branch Transactions			
BPAYOsko/NPP			
Direct Credits			
Classes of consumers for whom the product is clearly unsuitable			
This product is not suitable for Members and future Members who:			
Seek an account for personal use;			
 Are not willing to become a shareholding member of TCL 			

Distribution Distribution conditions Conditions This product is distributed by the issuer through the following channels: Branches Call Centre Distribution conditions for this product include: Ensuring that retail clients meet the eligibility requirements for the product Ensuring that distribution through branches, and call centres is by appropriately trained staff There are no other distributors for this product. **Review Triggers** The review triggers that would reasonably suggest that the TMD is no longer appropriate include: • A significant dealing of the product to members outside the target market occurs; • A significant number of complaints is received from customers in relation to their use of the product that reasonably suggests that the TMD is no longer appropriate; or A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate. The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274. **Review Periods** First review date: Within twelve (12) months of the effective date. Periodic reviews: After initial review, subsequent reviews are on an annual basis.

Distribution Reporting Requirements

The Capricornian Ltd's Club Account is not distributed by Third Parties. The Capricornian Ltd as the issuer and distributor of this product will ensure that the following information is regularly monitored, reviewed and reported in relation to distribution conduct for this product:

Type of information	Description	Reporting period
Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (e.g. why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware
Complaints	Number of complaints	Every 3 months
Sales outside the target market	Number of sales \$ value of sales	Every 3 months
Sales inside the target market	Number of sales \$ value of sales	Every 3 months

Date	Version	Nature/Purpose of Review/Amendment	Reviewer
30/06/2025	V1.01	Annual Review	Product & CDR Officer